



Please return this completed form to:
CUESA
One Ferry Building, Suite 50
San Francisco, CA 94111
415 291-3276 phone/415 291-3275 fax

PROSPECTIVE FARMER/RANCHER APPLICATION

Business Name: _____

Producers Name(s): _____

Billing Address: _____

County, City, Zip: _____

Website/Email Address: _____

Business phone: _____ Business Fax: _____

Business Ownership (check all that apply): Family Owned (# of years) Limited Partnership Corporation Nonprofit organization

FARM/RANCH DESCRIPTION

Farm Location #1: _____

Acreage at location #1: Distance to FPFM: Owned Leased

Attach additional sheets with other farm location information as needed

Describe your farm history and farming philosophy: _____

FARMING & RANCHING PRACTICES

Certifications held

___ Organic, certified by _____ since _____ ___ Transitional, certified by _____ since _____

___ Other Certifications (such as humane, salmon-safe, biodynamic, etc.); please list _____

Soil Management

List soil types: _____

Check all the soil management and soil fertility practices used:

___ Cover crops ___ Mulching ___ Soil amendments ___ Use of soil mixes
___ Raw animal manure ___ Aged manure ___ Raw organic vegetable matter ___ Compost
___ Commercial fertilizers ___ Other soil management practices: _____

Crop Management

Check all the crop management practices used:

___ Crop rotations ___ Fallow periods ___ Intercropping ___ Habitat for pollinators
___ Other crop management practices: _____

Seed or transplant sources: _____

Diversity Management

Check all the management practices used:

Seed saving Heirloom varieties Habitat buffer zones Contour or strip tillage
 Other diversity management practices: _____

Water Management

Source of irrigation water (check all that apply)-

Rainfall only On-site well Irrigation district allotment Municipal water source Other _____

Methods of application (check all that apply)-

Drip irrigation Flood irrigation Trough irrigation Sprinkler irrigation Other _____

Other Water Management Practices (check all that apply)-

Buffer zones Biofiltration systems Other _____

Pest Management

List primary WEED problems: _____

Check all the weed management practices used:

Hand cultivation Machine cultivation Mulching Organic herbicides Synthetic herbicides
 Fire Other practices: _____

List primary INSECT & OTHER PEST problems: _____

Check all the insect & pest management practices used:

Crop rotation Resistant crops Hand-removal Release of beneficials Habitat for beneficials
 Organic pesticides Pheromone disruptors Synthetic pesticides
 Other insect management practices: _____

List primary DISEASE problems: _____

Check all the disease management practices used:

Crop rotation Resistant crops Hand-removal Synthetic soil fumigation Organic pesticides Synthetic pesticides
 Other disease management practices: _____

Waste Management

Check all the waste management practices used:

On-site composting Off-site composting On-site recycling Off-site recycling
 Other waste management practices: _____

Harvest & Storage

Check all that apply:

Harvesting systems used: Hand harvesting Mechanical harvesting Other _____
Types of cold storage used: Built-in place cold storage Adapted cold storage Prefab cold storage Other _____
 Typical minimal # days storage Average # days storage Typical maximum # days storage

Energy Sources

Check all the fuel and energy sources used on site:

Diesel Bio-Diesel Gasoline
 Electricity from grid Wind Solar Other _____

Check all the fuel sources used for farm to market transport:

Diesel Bio-Diesel Gasoline Hybrid technology

ANIMALS

List the breeds of all animals raised, and how each is managed:

Animal _____ Size of herd/flock _____ Closed Herd _____

Breeds _____

Approximate % of each feed used (total should equal 100%):

___ % Pasture ___ % Self-Raised Hay ___ % Purchased Hay ___ % Grains ___ % Other: list _____

___ Harvest seasonally ___ Harvest rear-round ___ Harvest for direct delivery to market ___ Storage of harvested product before delivery to market

Check all the following behaviors supported or management or harvesting practices used:

- | | | | |
|---------------------------|---------------------------|------------------------------|--|
| ___ Clean & dry bedding | ___ Ventilated structures | ___ Non-slip flooring | ___ Access to outdoors |
| ___ Daily migrations | ___ Herding opportunities | ___ Wallowing | ___ Unrestricted access to fresh water |
| ___ Growth hormones | ___ Grazing | ___ Nutritional guidelines | ___ Herd health plan |
| ___ Segregation areas | ___ Cloned species | ___ Electric prods | ___ Individual animal health records |
| ___ Unimpeded passageways | ___ Noise reduction | ___ Herd management handbook | |

Describe any other indicators of humane treatment used: _____

Attach additional sheets with other information regarding animals raised as needed

FARMSTEAD DAIRY PRODUCTS

Types of cheeses or other items produced: _____

Raw Product Sources

___ % of milk from your farm ___ % of milk from other sources

Names & locations of other sources: _____

___ % of raw milk products ___ % of pasteurized products

List the types and brand names of coagulant or rennet used: _____

LABOR PRACTICES

of year-round fulltime employees, including yourself: _____ # of part-time or seasonal employees during the course of one year, including yourself: _____

Method of payment of employees, including yourself: _____ Salary _____ Hourly wage _____ Payment by piece or output
 (list total number for each):
 _____ Volunteers/Interns (unpaid)

Check all the following benefits and practices that you provide yourself as the business owner or operator:

_____ Health insurance _____ Life insurance _____ Housing _____ Workers Compensation
 _____ Retirement program _____ Safety training _____ Training courses/conferences

Check all the following benefits and practices available for *fulltime, part time, and seasonal employees*:

_____ Health insurance _____ Life insurance _____ Housing _____ Education assistance
 _____ Retirement program _____ Paid sick leave _____ Earned vacation leave _____ Assistance with social services
 _____ Job training _____ Employee handbook _____ Regular staff meetings _____ Food/product sharing available
 _____ Profit sharing available _____ Raises available _____ Bonuses available _____ Diversity of tasks available
 _____ Performance evaluations _____ Promotions available _____ Direct hires made _____ Workers Compensation
 _____ Safety training _____ Safety Incentives

PRODUCT SALES OUTLETS

_____ % of sales from other Farmers Markets
 _____ % of sales from a farm stand or store
 _____ % of sales from CSA (_____ number of subscribers)
 _____ % of sales direct to restaurants (_____ number of restaurants)
 _____ % of sales direct to schools or other institutions
 _____ % of sales made online
 _____ % of sales to wholesale distributors
 _____ % of sales direct to food processors
 _____ % sales to stores or other buyers

List all other farmers markets that you attend:

OTHER BUSINESS PRACTICES

Check all the following business practices used:

- | | | | |
|--|---|---|---|
| <input type="checkbox"/> Business plan | <input type="checkbox"/> Risk Management plan | <input type="checkbox"/> Crop insurance | <input type="checkbox"/> Accident insurance |
| <input type="checkbox"/> Property insurance | <input type="checkbox"/> Estate planning | <input type="checkbox"/> Value added products | <input type="checkbox"/> Value added services |
| <input type="checkbox"/> Non-discrimination policies | | | |

BUSINESS UPDATE

Please list any agricultural practices, and business or management practices or strategies adopted during the past twelve months: _____

CUESA'S MISSION is to promote a sustainable food system through the operation of the Ferry Plaza Farmers Market and its educational programs. How does your business support this mission?

Please attach a list of your farm's product availability, including timelines.